

Managing Your Credit

Wayne Hanson Mid Oregon Credit Union



Today's Objectives

Review Credit Reports

What is in your credit report

Sample credit report

Review Credit Scores

What is your credit score

What makes up your credit score

What Lenders Look For

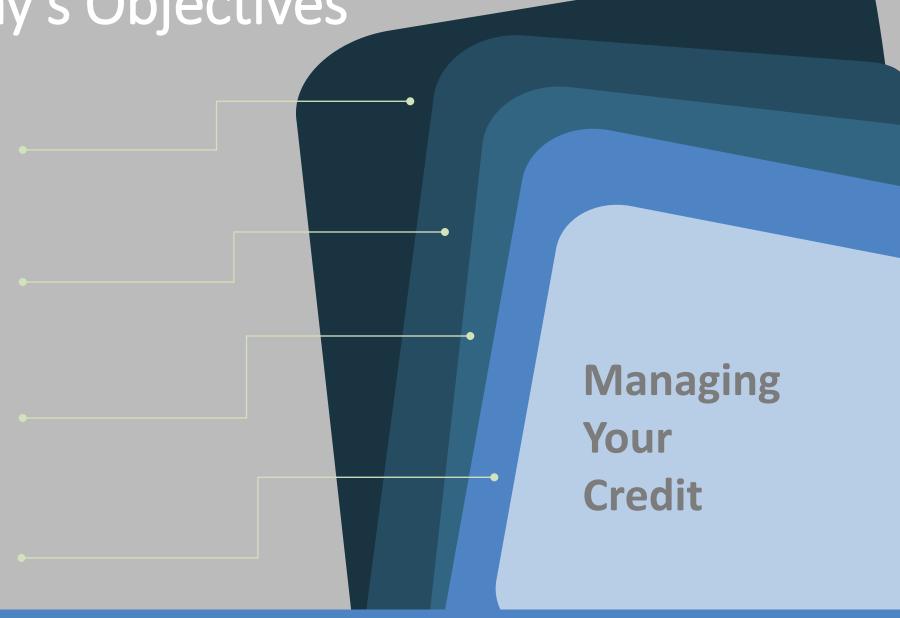
What lenders look at

Tips for working with lenders

How to Improve Your Credit

What will make a difference

Tools you can use





What Is Credit?



Credit is borrowed money that you can use to purchase goods and services when you need them. You get credit from a credit grantor, whom you agree to pay back the amount you spent, plus applicable finance charges, at an agreed-upon time.





Why Is Good Credit So Important?



Getting a job



Getting Insurance

Starting a Business

Lower Interest Rates





What Is In Your Credit Report?

Identifying Information



Name, Social Security number, date of birth, and address

Job History



Where you have been employed.

Creditors; Payment History



Who you've owed money to and if you've paid on time.

Legal Actions



Bankruptcies, judgments, liens, and lawsuits

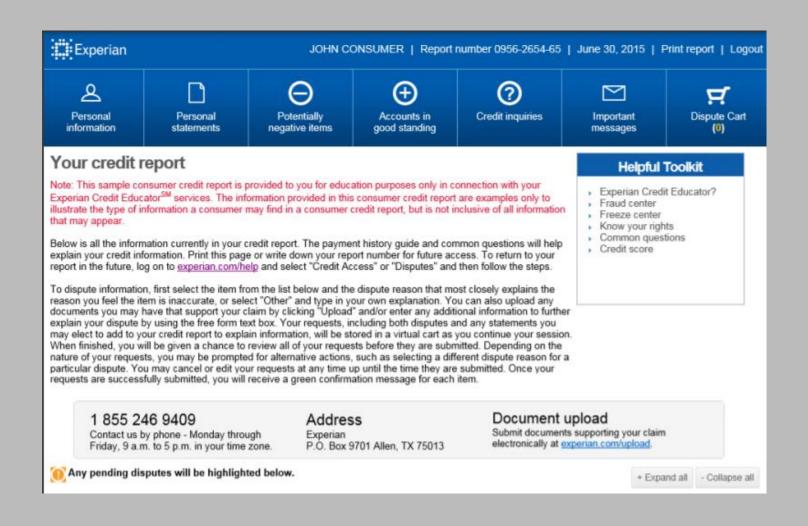
Inquiries You Initiated



Inquiries you DON'T initiate won't be seen by lenders.



good friends, great service."



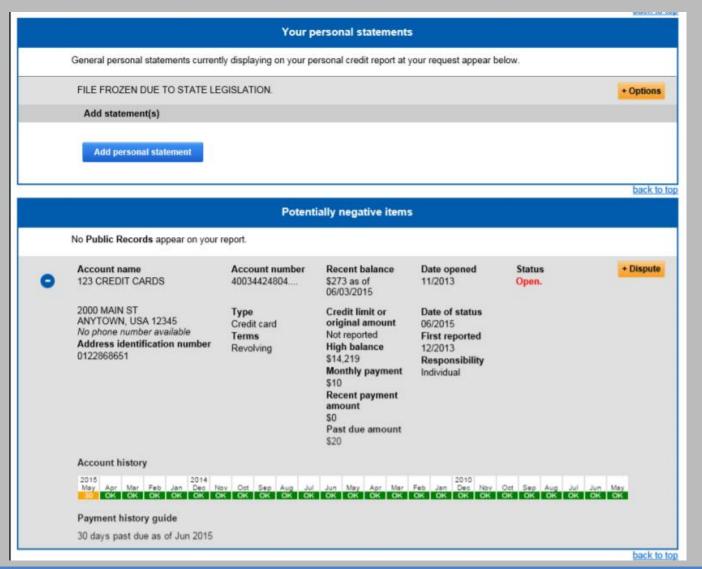


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	N:	ame(s) associated	with your credit		
Name	140	Name identification			
JON CONSUMER		3055	on number		+ Disput
SON CONSOMER		3033			+ Dispu
JONATHAN CONSUME	2	25152			+ Disput
J CONSUMER		20726			+ Disput
	Add	ress(es) associate	d with your credit		
Address		Address identification number	Residence type	Geographical code	
1475 MAIN ST ANYTOW	/N USA 12345-1475	0122937323	Single family	0-70010-17-2520	+ Disput
1036 MAIN ST APT143 / 3043	ANYTOWN USA 12345-	0122868660	Apartment complex	0-1020410-17-2520	+ Dispu
	Other person	onal information as	sociated with your credit		
Social Security numb	er variation(s)				
XXX-XX-2538					+ Disput
XXX-XX-1680					+ Disput
Year of birth					
1991					+ Disput
Spouse or co-applica	nt				
JANE					+ Dispu
Notices					
Your date of birth indicate	es that credit may have !	een established he	fore age 18		

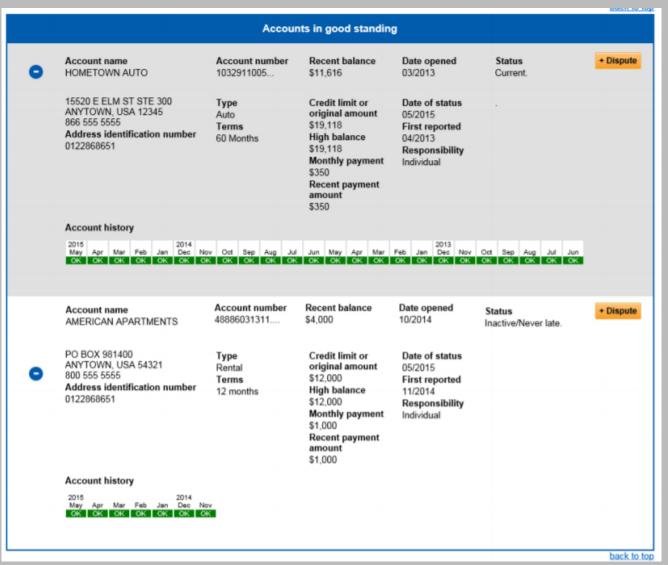


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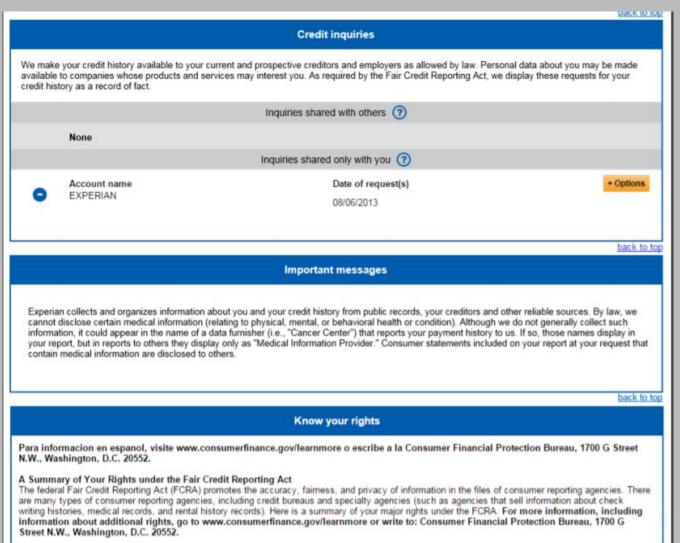








good friends. great service."





What is Your Credit Score?

850

Helps lenders decide how likely you are to repay your debts

711

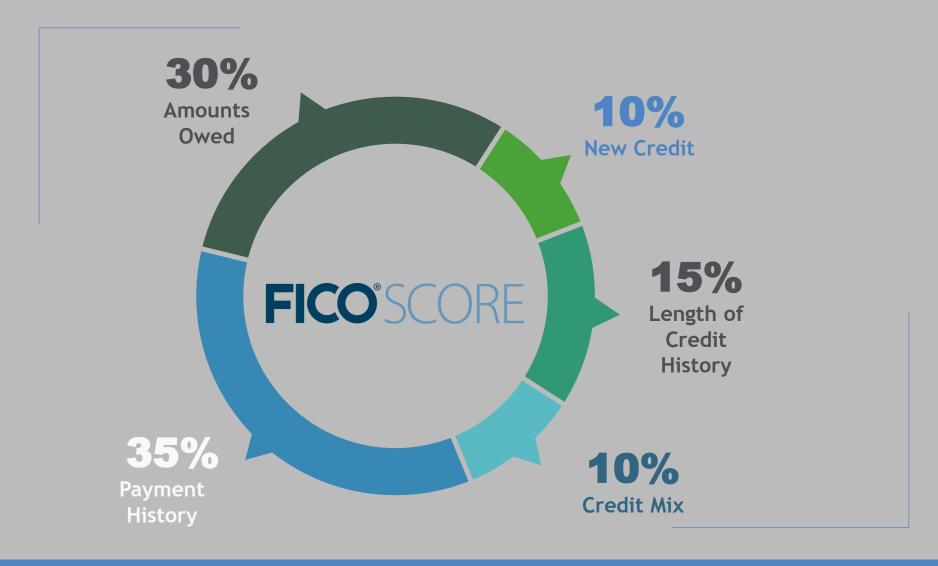
Several types, with the FICO score being the most common

300

Calculated using information from your credit reports

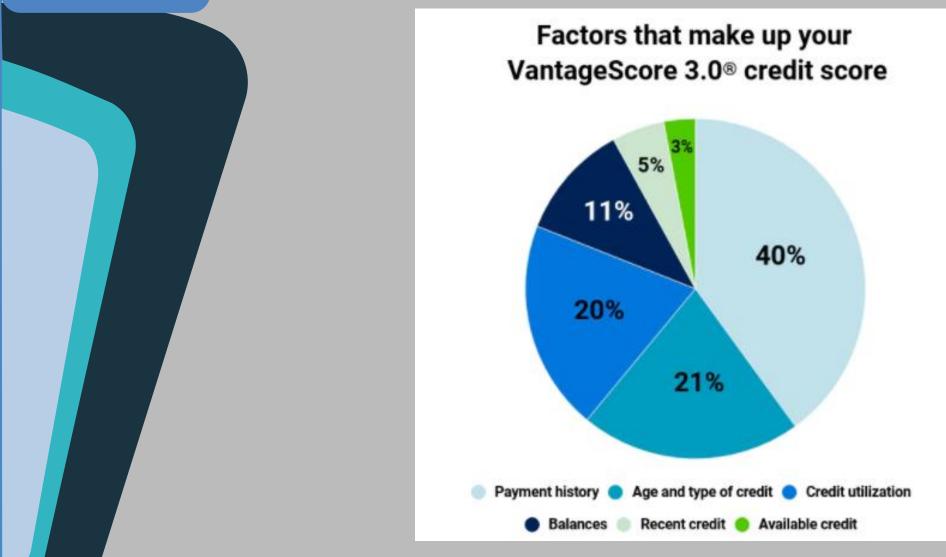


How is Your FICO® Score Determined?





How is Your Vantage 3.0 Score Determined?





Questions?





Working With Lenders



Debt to income

Total Monthly Debt / Gross Monthly Income:

We like to see this below 40-45%



Living expenses

Mortgage payments, rent-minimum \$300...



Stability

Length of job & length of residence



Unsecured debt

High balances may be challenging



Working with Lenders-Tips



Explain: Negative impacts, recent moves, derogatory accounts.



Have documentation ready: paystub, address verification, etc.

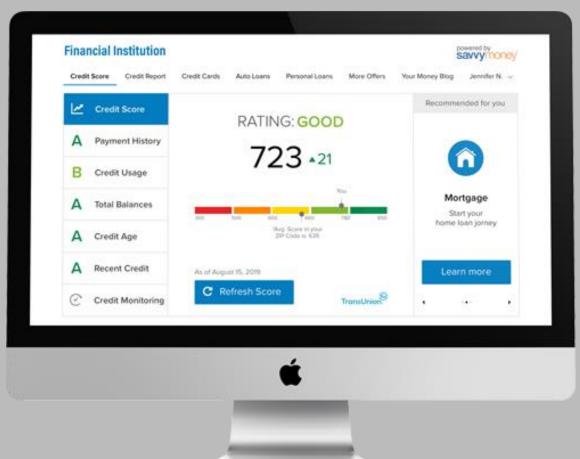


Is there collateral you can use? Paid off or down vehicle? Home equity?



On-demand Credit Score & History

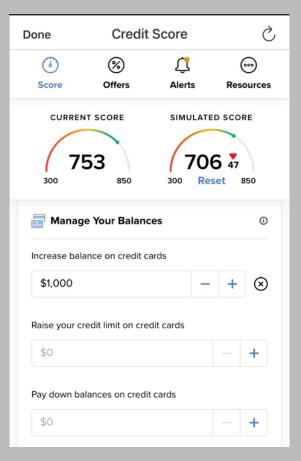
Credit Savvy



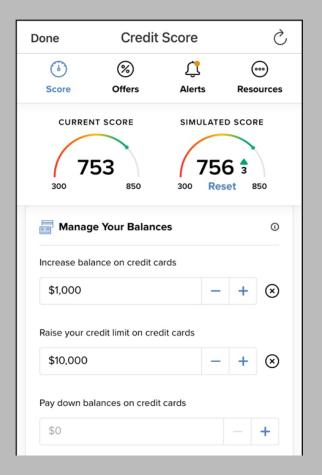


Simulations- Credit Card Limits & Balances

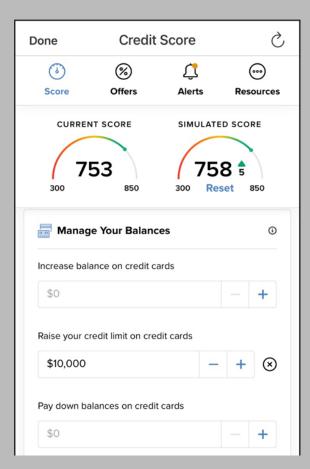
Increasing Balance by \$1,000



Increasing Balance & Credit Limit



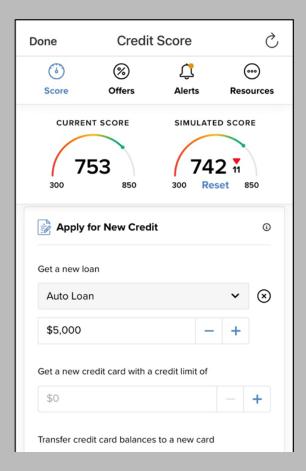
Increasing Credit Limit



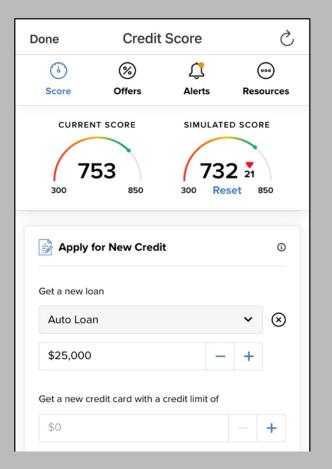


Simulations- Get New Loan

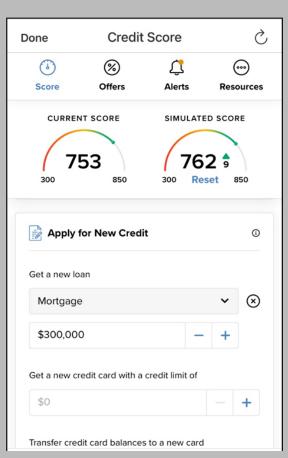
Get \$5,000 Auto Loan



Get \$25,000 Auto Loan



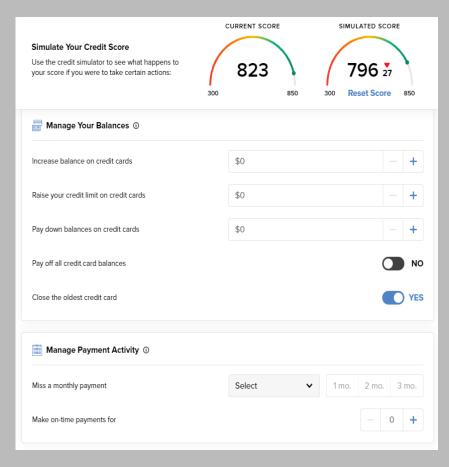
Get \$300,000 Home Loan



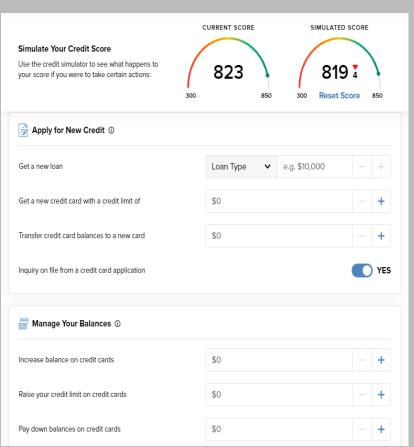


Simulations- Miscellaneous

Close Oldest Credit Card

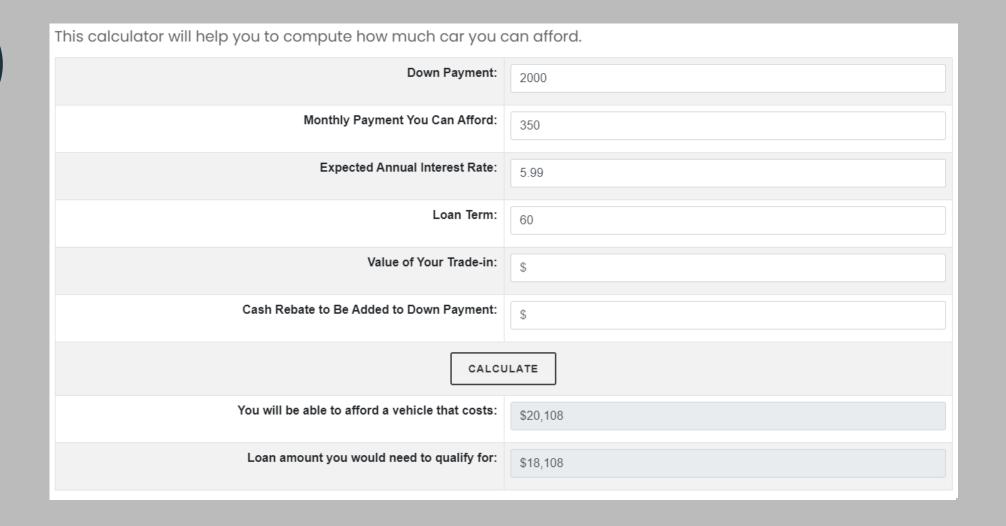


Credit Card Application Inquiry



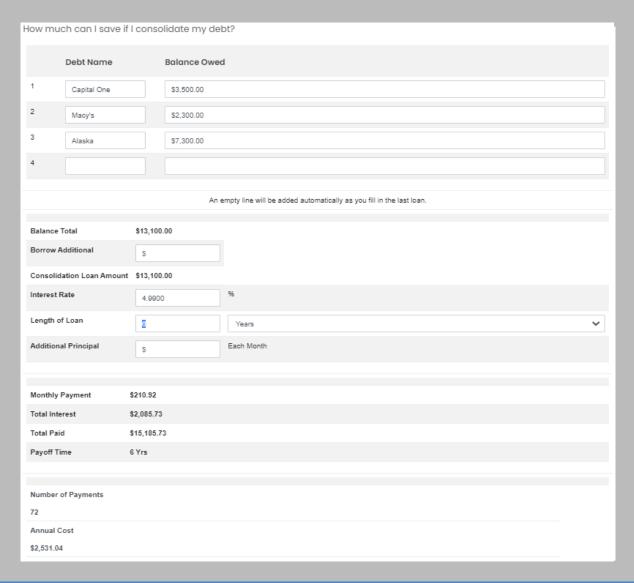


Calculators: Vehicle Affordability





Calculators: Debt Consolidation





Calculators: Debt Consolidation

9% Personal Loan 6 Year Term 4.99% Secured/Auto Loan 6 Year Term

Monthly Payment	\$236.14		
Total Interest	\$3,901.57		
Total Paid	\$17,001.57		
Payoff Time	6 Yrs		
Number of Payments			
72			
Annual Cost			
\$2,833.68			

Monthly Payment	\$210.92
Total Interest	\$2,085.73
Total Paid	\$15,185.73
Payoff Time	6 Yrs
Number of Payments	
Number of Fayments	
72	
Annual Cost	
\$2,531.04	



Questions?





Thanks for joining us!

